

Company Name: Uram Family Therapy

Offering: Equity

Offering Amount: \$4,000,000

Ownership Stake: 14%

Company Overview

Uram Family Therapy is a rapidly growing mental health practice specializing in family therapy and counseling services. The company has a proven track record of providing high-quality care to clients and is looking to significantly expand through a training and employment program that includes training therapists with Small Language Model AI clients. They earn training badges based on each diagnosis and technique that they use. This increases client outcomes, decreases the total number of sessions and total training time of therapists.

Use of Proceeds

The proceeds from this investment will be used to:

- **Expand Services:** Offer additional training through training our therapists with a new SLM AI model and negotiating licensing deals with other providers and insurance companies to offer this service to their members.
- **Hire Additional Therapists:** Increase the number of qualified therapists to meet growing demand.
- Open New Locations: Establish additional clinics across California initially to meet demand of offering effective therapy.
- Incorporate Solana and an SLM like Google's Gemini Nano's Gboard to offer Smart Contracts to demonstrate completion of training, creating a game like pursuit of badges while increasing therapist competency. The therapists then have active AI curated notes that suggest the most effective technique to use in session.

Valuation

The company is currently valued at \$2,300,000. This valuation is based on tripling yearly revenue. Our offering is based on our projected revenue growth after bringing on 45 more



therapists this year that are trained through our program, profitability, and the company's strong market position.

Financial Projections

First year: \$2.5 million revenue, \$1 million EBITDA

Second year: \$12 million revenue, \$3.5 million EBITDA

Third year: \$28 million revenue, \$8 million EBITDA

Exit Strategy

The company anticipates an exit strategy within 5-7 years. Potential exit options include:

• IPO: Initial Public Offering

• Acquisition: Sale to a larger healthcare provider or private equity firm

An acquisition is preferred if we determine that an exit is desired. I would prefer a rapid expansion of the model if the financials work out.

Governance

Currently, Michael Uram is the sole owner and has 100% voting rights and is the sole Board Member on the Board of Directors. Two Board Positions will be created by this investment. One to the investor and one to a mutually agreed upon third person with expertise that neither of us have. All shares are voting shares.

Anticipated Return

The investors are expected to achieve a significant return on their investment through potential dividends.

Please note: This is a simplified terms sheet and may not include all relevant terms and conditions. Investors should conduct due diligence and consult with legal and financial advisors before making any investment decisions.

Written by: Michael Uram

Date: 10/8/2024